

Ref. : GR/TN/2020-2021/ALL/02 Dated : 13<sup>th</sup> May 2020

Dear Valued Customer,

Greetings from GatewayRail!

Mundra Port (Adani Port and SEZ Ltd - APSEZ) have introduced a "Train Handling Charge" of Rs 2.60 Lakh per train on GatewayRail trains being handled at Mundra Port. This new charge is made applicable from 1st May 2020 onwards and has resulted in significant increase in our cost of operations per train at Mundra port (APSEZ)

This "Train Handling charge" has been levied without there being any change in the services being provided by APSEZ. We have represented the matter to the APSEZ authorities that these charges are without any basis and therefore should be withdrawn. We have not received any response on our representation.

You are aware that the shipping lines are already paying 'Port Terminal Handling Charges (THC)' for handling and inter-carting of containers from Vessel to the Container Yard and then from Container Yard to Rail Yard for the purpose of loading of these containers on the trains of Intermodal Operators as per SMTP based authorisation given by Shipping Lines. You are, therefore, requested to take up the matter with Mundra Port (APSEZ) Authorities.

Under these circumstances, we are left with no option but to pass on this additional cost to the respective shipping lines for their import containers at the rate of Rs 1000 per 20' container and Rs 2000 per 40' container with effect from 1st May 2020. We will raise debit notes for this amount for the period from 1st May to 15th May and will include the same in Import Rail Freight Invoices from 16th May 2020 onwards.

Gateway Rail is committed and striving hard to ensure the services to our esteemed customers even in these difficult times.

For any further queries, please feel free to get in touch.

Best Regards, Customer Service desk Gateway Rail